

YOUR NEW TAXES ARE DUE

UPON READING THIS, YOU PROBABLY NOW HAVE A

larger tax liability than you did a few weeks ago. The State of Nevada, as usual, has you at a disadvantage. The new Commerce Tax doesn't get paid until August of 2016, but your liability started to occur on July 1, 2015. The big disadvantage comes from the fact that as of June 18, 2015, the Nevada Tax Department had yet to announce when they would even begin drafting the regulations to implement the additional tax.

That's to say, as a business owner, you have no details, or specifics, on how the tax will be applied or interpreted by the collection agency so you can make smart, informed decisions on how best to run your business, keep your employees, and raise your own family.

To reference a high school history class, while the legislative branch is tasked with passing laws, the executive branch is responsible for enforcing those laws. So what happens when the legislature demands a law is followed

before the executive branch can outline how they will enforce? Nothing. The State still wants its money; in fact, it's already in the budget, so even if you have to begin accruing liability without guidelines, it's important that the state count on that additional revenue.

And that brings us to the larger point: the legislative process is really only one half of the equation—the other half is how the Governor, his staff, and his cabinet members will enforce the laws the legislature passes.

This doesn't apply just to taxes and is often done in the dark. Without the legislative session "show", the media, other elected officials, and the average citizens move their attention span away from changes in the law, and pay less attention to the subsequent regulatory process, which really determines how someone complies with or breaks the law.

The Retail Association of Nevada follows this process and we attempt to make certain the regulations are created in such a way as to enact legislative intent, while

doing the least damage to Nevada's companies and citizens. We encourage you to be involved; when you get notices or mailings alerting you about a change, read the changes or reach out to learn more. RAN will keep our members updated on any pertinent law changes, including taxes; but remember, the work is only half done, and you have full liability. ■

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NEW LAWS TAKE EFFECT

By Lea Tauchen

ASSEMBLY BILL 89:

This bill authorizes a private employer to adopt an employment policy that gives preference in hiring to a veteran or the spouse of a veteran. This bill also authorizes the Nevada Equal Rights Commission to review the employment policy should they receive a written complaint from a prospective employee that does not believe it was applied uniformly. Effective: July 1, 2015

ASSEMBLY BILL 179:

This bill expands the definition of "personal information" that data collectors are responsible

for encrypting and sending out breach notifications. Currently, the definition includes social security numbers, driver's license numbers, and credit/debit card numbers with a PIN or password. Personal information now also includes a driving authorization number, health insurance identification number, and a user name/email address in combination with a password/access code/security question. Effective: July 1, 2015

SENATE BILL 225:

This bill defines the terms "vapor product," "alternative

nicotine product," and "smokeless product made or derived from tobacco." This bill prohibits the selling, distribution, or offering for sale vapor products or alternative nicotine products to any child under the age of 18 years. It also requires retail establishments to post signage regarding the prohibition of selling vapor productions and alternative nicotine products to minors exactly as is currently required for tobacco products. Effective: October 1, 2015

SENATE BILL 348:

This bill enacts a limited

"business-to-business" exception to the Uniform Unclaimed Property Act. Exemptions will be restricted to credit memoranda, overpayments, credit balances, deposits, unidentified remittances, non-refunded overcharges, discounts, refunds and rebates due or owing from a holder that is a business association to another business association. This only applies to businesses that have an ongoing (within the past 3 years) business relationship. Effective: July 1, 2015

GOVERNOR VETOES "INNOCENT SELLER" BILL

By Lea Tauchen

SENATE MAJORITY LEADER MICHAEL ROBERSON INTRODUCED

two bills this session that would have changed Nevada law to provide needed protection to retailers and reduce expensive product liability litigation. Not only would these new tort reform measures have provided a significant benefit to the existing retail industry in Nevada, they would have

also made our state a more attractive location for companies considering a presence here.

Senate Bill 161 (SB 161)

would have prohibited civil actions against sellers of products in certain circumstances. This legislation was dubbed the "innocent seller" bill because retailers have a reasonable expectation that manufacturers are providing safe products

that will not be harmful to customers. Therefore, this bill would have created safeguards for establishing the rights and responsibilities of retailers in a product liability action. This clarification in law would have ensured that liability was directed to the most appropriate party. However, this bill would not have protected the retailer should they sell a defective product and behave negligently

under certain conditions. Unfortunately, Governor Sandoval vetoed this measure. In his veto message, he stated that this bill "limits important legal remedies for Nevada consumers who have been harmed by entities that sell defective products. This bill, as drafted, does not promote the interests of all Nevada consumers." You can read SB161 at:

Continued on page 3



OVERTIME BILL DIES ON LAST DAY OF SESSION

By Lea Tauchen

THIS SESSION, THE LEGISLATURE HAD AN OPPORTUNITY

to eliminate our state's unique daily overtime provision and rolling 24-hour time clock. The business community has pushed for this change for several sessions as it would improve scheduling, flexibility and timekeeping compliance. This was an exciting bill to watch move through the legislative process, but unfortunately, on the last day of session the effort to pass the bill failed horribly.

The Senate Committee on Commerce, Labor and Energy introduced Senate Bill 193 (SB 193) to remove the current provision for the compensation of overtime for more than

eight hours worked during a rolling 24-hour period. (Nevada is one of only a few states in the country with daily overtime.)

Instead, this bill proposed requiring compensation for overtime for more than 40 hours worked in a week, as set by the federal standard.

After an initial hearing in the Senate Committee on Commerce, Labor and Energy, this bill was amended by the Republican members of the Committee to increase the minimum wage for employees who are not offered health insurance from \$8.25 per hour to \$9.00 per hour. This led to a party-line vote to move the bill out of Committee and then out of the Senate.

In the Assembly, the

Committee on Commerce and Labor held a hearing on SB 193 and then voted to amend the bill back to its original form by removing the minimum wage increase. The bill then passed off of the Assembly Floor, and was returned to the Senate for concurrence.

Amidst threats that the Governor would veto SB 193 in that form, the Senate chose not to concur with the changes the Assembly made to this bill and a Conference Committee was assigned to work out the differences between each house.

During a Conference Committee, three members from the Senate and three members from the Assembly discuss the issue to find compromise. The public may attend the

meeting, but no testimony is taken.

For SB 193, the Committee agreed to define overtime as time worked in excess of 10 hours in any 18-hour period. They also added back the minimum wage increase. A Conference Report was provided on the Senate Floor and they voted to adopt it. However, the Assembly voted not to adopt the report with only about two hours left of session. With no more time to resurrect this bill, the business community's hope for a change to the overtime law died.

If you have questions or would like additional information, please contact Lea Tauchen at lea@rannv.org or (775) 882-1700. ■

GOVERNOR VETOES *Continued from page 2*

www.leg.state.nv.us/Session/78th2015/Bills/SB/SB161_EN.pdf

Senate Bill 296 (SB 296) would determine the conditions under which a seller of a product would not be liable for exemplary or punitive damages in defective product civil actions. (Exemplary or punitive damage is the compensation in addition

to the actual damage that is awarded to a plaintiff for the loss or harm caused by a defendant.)

These limitations would have provided an appropriate measure of protection for retailers that follow all applicable state and federal laws and regulations. Again, unfortunately, Governor Sandoval issued another veto. In his veto message

on this bill, he stated that it "limits the ability of Nevadans to hold others fully accountable for any harm they may have caused and any harm they may cause in the future by limiting claims for punitive damages in civil actions. Punitive damages serve to deter entities from engaging in unsafe business practices." You can read SB296 at:

www.leg.state.nv.us/Session/78th2015/Bills/SB/SB296_EN.pdf

The retail industry is committed to providing safe products for their customers and employees. So the final outcome for these two measures was very disappointing. If you have questions or would like additional information, please contact Lea Tauchen at lea@rannv.org ■



PHARMACY LEGISLATION AND THE 2015 SESSION

By Liz MacMenamin

THE FOLLOWING ARE BILLS REGARDING

the pharmaceutical industry, supported by RAN, which passed the Legislature and were signed into law by the Governor:

SENATE BILL 250

initially was the "Medication Synchronization" model language from NACDS. RAN worked with the sponsor, Senator Hardy, and others in the industry, to address this issue in Nevada. The opponents, the health insurance lobbyists, were instrumental in getting the language changed to remove the requirement that would require "pro-rated co-pay" for the initial filling of a prescription to synchronize a patient's medication.

The adopted language allows the insurers to charge co-pay and any deductible to the synchronizing process, but it does not allow the insurer to prorate any of the dispensing charges unless there is a contractual agreement amongst the insurers and the pharmacy.

The bill was voted unanimously out of both houses and became effective upon being signed by the governor on June 5, 2015, for the purposes of adopting any regulations and performing any preparatory

administrative tasks necessary to carry out this law. It becomes effective for implementation on January 1, 2017.

SENATE BILL 14

changes the structure of the Pharmacy and Therapeutics Committee, within the Department of Health and Human Services, from a minimum of 9 members to 5, but not more than 11 members, who may be active physicians or pharmacists. This committee identifies and reviews the list of preferred prescription drugs for the Medicaid program. It was signed by the governor on May 15, 2015, and becomes effective July 1, 2015.

SENATE BILL 459:

During the interim, a coalition consisting of the medical industry, law enforcement, treatment personnel, various nonprofits and RAN were active in addressing the substance abuse problems in Nevada. This group, along with others, collaborated with legislators and elected officials to propose some solutions.

The result was **SB 459**, which was also supported by Governor Brian Sandoval and First Lady Kathleen Sandoval. The bill enacts the Good Samaritan Drug Overdose Act and provides various protections for those prescribing opioids. It became

effective upon signing, May 5, 2015, for purposes of the adoption of regulations and performing any preparatory administrative tasks necessary to carrying out the law. It becomes effective October 1, 2015, for all other purposes.

SENATE BILL 309,

introduced by Senator Ben Kieckhefer, expands the "Good Samaritan Drug Overdose Act" and would also allow naloxone, an opioid antagonist, to be obtainable for family members and friends of heroin and opioid addicts. In an attempt to simplify the process, the senator agreed to have the language of his bill added to **SB 459**.

The senator also worked with law enforcement and the lobbyist for the District Attorney's Association to address their concerns.

Other legislation that addresses prescription drug abuse includes: **AB 297, AB 453, SB 114, SB 288, and SB 500**.

LEGISLATION RAN OPPOSED:

AB 453 was requested by CHPA and would have required the identification of customers purchasing cough syrup. RAN initially opposed the first draft of this language since it would levy fees and fines on the

retailer. The concept initially discussed would have targeted the employee who knowingly violates policy and procedures by selling this product to anyone under 18 years old. The amended language addressed this.

The Assembly Committee on Commerce and Labor seemed to have various concerns regarding the amended language and LCB staff stated on the record that it is usual under criminal statutes that the employer be penalized, such as with liquor or tobacco. This was of concern to RAN, after learning that criminal charges possibly could be brought against the retailer, and the association opposed this bill.

The legislators who voted to pass it out of committee were Randy Kirner (R), Stephen Silberkraus (R), Victoria Seaman (R), Erv Nelson (R), Olivia Diaz (D), Irene Bustamante Adams (D), Dina Neal (D), and James Ohrenschall (D). Legislators opposing this bill were Michele Fiore (R), Ira Hansen (R), John Ellison (R), P.K. O'Neill (R), Maggie Carlton (D), and Marilyn Kirkpatrick (D). The bill made it out of committee but never came up for a vote on the Assembly floor. ■



NRF URGES CONGRESS TO RESOLVE ONLINE SALES TAX LOOPHOLE

THE NATIONAL RETAIL FEDERATION ISSUED THE

following statement from Senior Vice President for Government Relations David French on the introduction of the Remote Transactions Parity Act (RTPA) by Rep. Jason Chaffetz, R-Utah, which seeks to resolve the online sales tax collection disparity:

“The nation’s retailers welcome the introduction of Remote Transactions Parity Act and commend

House Oversight and Government Reform Committee Chairman Jason Chaffetz for working to address and resolve this retail priority.

“RTPA will provide sales tax parity at the point of purchase, so that Main Street retailers do not face a competitive disadvantage because they are required to collect the sales tax owed on purchases while remote and online sellers are not required to collect the tax. Importantly, the bill adds significant simplification

to the sales tax collection process, removing both the compliance and audit burdens for remote sellers that choose to use certified software providers. And the bill does this while also upholding the House Judiciary Committee’s Principles on Internet Sales Tax.

“The bill will eliminate the online sales tax collection loophole, which distorts competition, the free market and unfairly favors online sellers at the disadvantage and expense of local communities,

merchants and small business owners and their employees. Retailers should be free to compete for customers and sales without the federal government picking winners and losers in the marketplace.

“NRF looks forward to working with Chairman Chaffetz, Chairman Goodlatte and others to move this retail industry legislative priority forward this year.” ■

SPENDING PLANS FOR BACK TO SCHOOL 2015 SHOPPING SEASON

WHILE THIS SURVEY IS A MERE SNAPSHOT

in time, the positive uptick in planned spending means that retailers’ back-to-school season—second only to the winter holidays in terms of foot traffic and sales—could bring a welcome boost in sales after a disappointing

first half of the year. Regardless of their spending plans this summer, the economy is still top of mind for some families, especially when it comes to making sure their children have what they need for the school year.

Among those who say the economy will impact their back-to-school and college spending

plans, 32 percent of college shoppers plan to comparison shop online to make sure they get the best bang for their buck, up from nearly 28 percent last year. More than 31 percent of school shoppers will compare prices online, compared with nearly 30 percent last year.

Retailers are using social media and other

online promotions to reach millions of parents already shopping for back to school. West Elm is highlighting its student and teacher discounts on Instagram.

To see charts and more, go to: <https://nrf.com/news/families-plan-spend-more-back-school-and-college-this-year#sthash.VWgP22tq.dpuf> ■

“Politicians are entitled to change their minds. But when they adjust their principles some explanation is necessary.”

– ROY HATTERSLEY, BRITISH POLITICIAN



HIRING MANAGERS FROM ALL INDUSTRIES SAY RETAIL WORKERS HAVE THE SKILLS THEY'RE LOOKING FOR

7 IN 10 BELIEVE RETAIL EQUIPS EMPLOYEES WITH A WIDE VARIETY OF SKILLS, EXPERIENCE AND JOB TRAINING

NEW RESEARCH RELEASED BY THE NATIONAL

Retail Federation (NRF) shows that a vast majority of hiring managers across all U.S. industries view retail experience positively and value the foundational job skills that retail instills in its employees.

The "Retail's Value on a Resume: How Jobs in Retail Prepare America's Workforce for Success" study found that 69 percent of those surveyed said retail workers command the skills and qualities they look for when hiring. Included were a personable and respectful nature, composure, willingness to "step up," and the ability to work with anyone, take direction and multi-task. Seventy-one percent said those skills are easily transferrable to other industries.

"We have always known that retail teaches important life-long skills

and that experience in the industry is invaluable whether you want to make retail your career or use it as a springboard into other opportunities," NRF President and CEO Matthew Shay said.

"Now we have the hard numbers to confirm that."

The study shows that hiring managers greatly value the skills and traits that retail instills and look favorably on retail experience on a resume.

Eighty percent of hiring managers state that the skills and traits that are most important to them are the same skills and traits that over

dedication. These are the true building blocks for advancement, growth and fulfillment that lead to successful careers."

Researchers also spoke with 1,000 workers, including 500 currently working in retail and 500 who previously worked in retail. Of those who had left the industry and used a former retail manager as a reference, 94 percent said they got the position, and 80 percent believed their former managers' recommendations helped them land their new jobs.

The survey also found that 79 percent of current retail workers are happy working in retail, with 78

workers' ability to enter at the ground level and work their way up. By the same token, 60 percent of current retail workers said they have been promoted and 85 percent have earned a raise working in the industry.

The research was conducted for NRF by GfK Public Affairs and Corporate Communications, which surveyed 400 hiring managers covering each of the industries included in the U.S. Census Bureau's North American Industry Classification System.

This study is the latest in a series of reports that highlight the retail

"We have always known that retail teaches important life-long skills and that experience in the industry is invaluable whether you want to make retail your career or use it as a springboard into other opportunities."

MATTHEW SHAY, NRF PRESIDENT AND CEO

eight in 10 current retail employees use regularly.

"The retail industry serves as the 'farm team' for our country's labor force," Shay said. "Each year, millions of workers feed into retail's great meritocracy to learn the benefits of hard work and

percent satisfied in their current jobs. Sixty-six percent said they had taken advantage of retail's flexible hours to balance work with priorities such as family or going to school. Retail was also praised by 74 percent of hiring managers for

industry's opportunities for life-long careers. NRF research has shown that retail supports one out of four U.S. jobs, and that retail wages are comparable with or better than those in other industries. ■



CONGRESSMEN BEHIND THE COUNTER

THE NATIONAL ASSOCIATION OF CONVENIENCE STORES (NACS)

has launched a campaign to highlight how much Americans rely on the quick-stop shops for gas, snacks, drinks and car washes.

Called the NACS In Store initiative, the program invites members of Congress to spend a few hours at a local convenience store during their congressional recess, giving the legislators an opportunity to

experience what really happens in the industry. During the visit, legislators are given a tour by store employees and learn first-hand how proposed legislation — such as menu labeling, data security and swipe fees—affects retailers, all under the tutelage and guidance of an NACS member. In addition, the congressmen receive an overview of employee training and spend time behind the counter interacting with store employees, serving



Representative Joe Heck (NV-3) visited a Green Valley Grocery store in Henderson, Nevada. But this wasn't his first time working at a convenience store. His first job was at a 7-Eleven when he was 14 years old. While working behind the counter, he proved to be a seasoned professional, even asking customers for their rewards cards. Having been a part of the industry, Heck said he recognizes how regulations are a huge burden on convenience store owners.



Representative Crescent Hardy (NV-4) tries his hand as a clerk at a Green Valley Grocery Store in North Las Vegas. Hardy once worked in a service station and was excited to spend the afternoon with the store employees, and even presented them with a certificate of excellence showing his appreciation for their well-run local business. After Hardy left, the Green Valley Grocery employees said they never knew how approachable a member of Congress could be!

customers and meeting constituents.

These visits are a unique opportunity to highlight responsible retailing and hear—up close and personal—about issues retailers face on a daily basis.

The In Store events help build a stronger relationship and foster more communication as members of Congress briefly experience the variety of responsibilities in the operation of a convenience store and how government action may affect it.

In May, two of Nevada's Congressmen

took part in the NACS program: U.S. Representative Joe Heck (R-NV-3rd Congressional District) and U.S. Representative Crescent Hardy (R-NV-4th Congressional District). ■

NACS MAGAZINE,
June 2015

Information and photos supplied by the NACS and reprinted with permission. www.nacsonline.com



Nevada Notes

LEGISLATIVE SESSION'S END

Nevada lawmakers wrapped up their 120-day legislative session after passing a major tax hike and a budget with significant new investments in education.

Members of the Assembly and Senate cleared what was arguably their biggest task when they passed a tax package that the governor's office estimates is worth \$1.1 billion.

They finished their work by passing five bills implementing a state budget of more than \$7 billion and rushed through some last-minute policy measures that now head to the governor for his signature or veto.

Here's what's happened on a number of hot-button issues:

Body Cameras:

Troopers with the Nevada Highway Patrol could soon be wearing body cameras.

Teacher Shortage:

Lawmakers approved a bill backed by Gov. Brian Sandoval that will offer scholarships for future teachers and \$5,000 bonuses for first-year teachers as a way to combat a worker shortage.

School District

Breakup: Lawmakers approved a bill that requires lawmakers and others to study the effects

of splitting the Clark County School District, the nation's fifth-largest, into separate school precincts.

Extra DMV Fee:

Lawmakers gave final approval to a bill that authorizes a \$1 technology fee on any paid transaction at the Nevada Department of Motor Vehicles.

LV Sun

LOCAL GOVERNMENT EMRB MAKES COLLECTIVE BARGAINING AGREEMENTS AVAILABLE

The State of Nevada Local Government Employee-Management Relations Board (EMRB) today announced that more than 200 current collective bargaining agreements negotiated between Nevada local governments and their respective employee unions have been uploaded to their website.

Each fall, every union representing local government employees is required by law to file a copy of its current collective bargaining agreements with the EMRB. According to Commissioner Bruce Snyder, who took office in November 2013, the agency for years had simply filed them away in a cabinet.

"Now, however, they

are available to anyone at any time, thus allowing the public and anyone wishing to conduct research full access to every provision of every contract."

The documents are categorized by type of local government, such as school districts, cities, counties and special districts, so that you can find similar types of collective bargaining agreements next to each other. The collective bargaining agreements may be found via a link on the agency's website, www.emrb.nv.gov

Press Release

4TH OF JULY TRAVEL UP DESPITE GASOLINE PRICES

Nevada's slightly higher gasoline prices aren't likely to stall Fourth of July holiday travel plans — even as the state ranks fourth highest among U.S. gasoline prices, AAA said.

According to AAA Nevada's latest monthly gasoline survey, the gasoline price in Nevada averages \$3.26 for a gallon of unleaded, a 4-cent increase since the organization's May 12 survey.

In all Nevada metro areas tracked by AAA, Reno is registering the state's highest pump price, with drivers paying an average price of \$3.33 per gallon

for unleaded regular gasoline. Carson City registers Nevada's lowest price, at \$3.04 a gallon.

Only Alaska, California and Hawaii top Nevada for gasoline prices.

LVRJ

TELEMARKETING SCHEME AIMED AT SMALL BUSINESSES

FBI agents arrested three Las Vegas men in a telemarketing scheme they say defrauded small businesses of more than \$3.5 million.

The indictment alleges that between December 2010 and the spring of 2013, Demko and his co-defendants solicited fees from small business owners through false promises to help them obtain federal grant money to keep their companies afloat.

The defendants operated under the names of several funding companies — Summit Business Consultants, Inner Circle Corp., Sierra Investment Group and Valley Business Development, according to the indictment.

Demko and company changed the business names and their locations to avoid complaints from clients to law enforcement authorities, the indictment alleges.

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National Notes

4TH OF JULY NUMBERS

- Average 41 million people spend the holiday at someone else's house;
- 87% have an outdoor grill;
- 155 million hot dogs are devoured;
- 190 pounds of beef are purchased in the two weeks prior to the 4th;
- 700 million pounds of chicken are purchased in the week prior to the 4th;
- 500 million gallons of ice cream are consumed;
- \$5 million worth of flags are imported from China;
- \$600 million are spent on Fireworks.

The Statistics Portal 2013

WHAT MAKES SHOPPERS BUY "IMPULSE" ITEMS

Going to the store with a list in hand is a way to stay on track when shopping, but human nature often intervenes and consumers tend to make unplanned purchases that were clearly not on the list.

A recent study sheds new light on the phenomenon. National Association of Chain Drug Stores (**NACDS.org**) caught up with an author of the study, University of Notre Dame marketing researcher Timothy Gilbride, to find out what spurs unplanned

purchases. Research found that over the course of a shopping trip, the probability that shoppers will buy an unplanned item increases over time—the longer they are in the store—that likelihood increases to 55 percent.

When shoppers purchase a planned item that isn't very fun—like toilet paper—their next purchase is more likely to be unplanned, more of a splurge.

If consumers are using shopping apps, and the app notes a planned purchase of a carton of eggs, the app could also offer the consumer a coupon for something unplanned, like a half-gallon of ice cream.

NACDS

TESTIMONY ON FAIR LABOR STANDARDS ACT

The federal Fair and Labor Standards Act (FLSA) should be modernized to reflect the 21st-century economy and workforce, White Castle Vice President Jamie Richardson told a congressional panel.

Richardson testified before a hearing of the House Education and Workforce Committee's Subcommittee on Workforce Protections, which was examining federal labor law prior

to the administration's anticipated revisions to the overtime rules.

"While few significant modifications have been made to the FLSA in recent years, there has been a major shift in the industries that drive employment opportunities, technology has transformed the workplace and job duties, and employees increasingly place a premium on workplace flexibility," Richardson said.

"The result is an outdated and complex framework in which employers and employees must operate, and the need to modernize a 1930's Depression-era law for the 21st-century economy has never been more important."

White Castle testified on behalf of the National Council of Chain Restaurants and the National Retail Federation, which have been critical of the Obama administration's plan to alter federal overtime rules. NRF commissioned a recent study from Oxford Economics that analyzed the practical implications of the overtime revisions, which found that even a modest change to the overtime salary threshold would affect millions of workers and cost restaurant and retail

businesses more than \$5 billion.

NRF

FDA BANS TRANS FATS

The U.S. Food and Drug Administration (FDA) will eliminate the use of trans fats by June 18, 2018 after determining partially hydrogenated oils (PHOs) are not "generally recognized as safe" for use in human food. Food manufacturers have three years to reformulate products or petition permission for specific uses. Following the compliance period, no PHOs will be permitted for use in human food unless they receive FDA approval.

The agency estimates the net costs of this action to be \$6.2 billion over 20 years, but the net value of benefits will be \$140 billion over that same period.

FDA

RETAILERS/ SHIPPERS WELCOME INTRODUCTION OF PORTS ACT

Legislation that would amend the federal Taft-Hartley Act to allow governors to intervene in port labor disputes rather than being required to ask the White House to do so was welcomed by the National Retail Federation, the world's largest retail trade association.

Continued on page 11




Important Information for SIG Members

*NRS requires all existing members of a self-insured group to be notified of all new members.
NRNSIG new members are listed below.*

Arthur Vista Ridge, LLC dba Vista Ridge Apartment
 BDLC E. 50 Bar dba East 50 Bar
 Bobs Maintenance Service
 Break Through Reno LLC
 Cane Masters Inc dba Cane Masters
 Capitol City Gun Club
 Carson Used Tire & Wheel Inc dba Comstock Wheel Co, Carson Used Tire & Wheel Inc.
 Choley Inc dba Art Dogs & Grace
 Demetras & O'Neill
 Dolan Auto Insurance
 Eureka Owl Club LLC dba The Owl Club
 Go Ped LTD
 Idlewild Market LLC
 Infrastructure Quality Consulting
 JKT Enterprises Inc
 Klaich Animal Hospital LTD
 Krupp Batteries dba Interstate Batteries of the Sierras
 Lifestyle Home Foundation dba Cold Springs Family Center
 Marray Inc
 Mountainview Medical Associates PC

Navpreet Dhaliwal DDS, PLLC dba Braces Etc.
 NevadaPure LLC
 Nevada Thermal Services LLC
 Nimmer Coffee Co LLC dba Dutch Bros Coffee East Vegas – Tropicana
 On Command LLC dba On Command Dog Boarding, Grooming, Training, Daycare
 Reality Professionals Inc
 Richard Justin dba Justin Bros Bail Bonds
 SSG LLC dba Double Diamond Athletic Center
 Stepping Stones of Fernley LLC dba A Step Ahead
 Tahoe Total Home Care LLC
 The Animal Foundation
 The Gun Store, Inc.
 The Siegel Group Nevada Inc dba The Siegel Group
 Three Square dba Three Square Food Bank
 TTI, LLC
 Underground Salvage & Associates US&A LLC dba Advantage Auto Works
 Village Interior, LTD
 West-Pack Industries LLC

NRNSIG members who wish to register a negative vote on a new group member, please write NRNSIG at 575 S. Saliman Road, Carson City, NV 89701, indicating which member and the reason(s) for the negative vote.




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Las Vegas Office
 175 E. Reno Avenue, Suite C9, Las Vegas, NV 89119
 (800) 480-1846 or (702) 740-4380

Elko Office
 557 W. Silver Street, #206, Elko, NV 89801
 (775) 753-7771

MEMBERSHIP INFORMATION: Find out more about RAN's self insured group. Call Mike Olson, **800-859-3177**,

10 ♦ or the RAN office at **775-882-1700** (toll free in Nevada 800-690-5959). Don't forget to check out our website, www.RANNV.org.



NEVADA NOTES *Continued from page 8*

In recent years, the FBI has been cracking down on telemarketing companies that defraud struggling small businesses with phony promises of help to obtain federal funding. *LVRJ*

NEVADA'S UNEMPLOYMENT DROPS AGAIN IN MAY

Nevada's unemployment rate dropped again in May as businesses in every sector except mining added to their workforce.

The seasonally adjusted rate finished the month at 7 percent but the raw rate went even lower at 6.6 percent as 12,100 more people were hired statewide.

The state's huge leisure and hospitality industry posted the largest gains, adding a total of 15,600 jobs during the first five months of this year.

Construction too is returning, adding more than 4,600 jobs so far this year.

Altogether, there are 1.25 million jobs in Nevada, the highest number since September 2008.

Nevada Appeal

CALL IT THE BIGGEST LITTLE JOB RELOCATION

Panasonic plans to send hundreds of employees to Tesla Motors' gigafactory site east of Reno-Sparks later this year.

The company, which made the announcement, says its workers will help prepare the site so it can start producing batteries by next year.

The gigafactory represents a big investment for the Tesla partner, which plans to spend a combined \$480 million in the gigafactory and a project with Ficosa International SA this fiscal year. Ficosa is a Spanish auto parts maker. *RGJ*

RALEY'S OFFERS PRODUCE TO PARTNERS

Raley's Food for Families has launched a campaign designed to increase the availability of fresh fruits and vegetables at

food banks throughout Northern California and Nevada.

Through July 31, every Raley's, Bel Air and Nob Hill Market will participate in a summer donation drive. A \$1 donation will provide fresh fruits and veggies to a local food bank and Raley's will match donations up to \$25,000. *RGJ*

**NACDS
TOTAL STORE
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KEYNOTE SPEAKER:
TOM BROKAW
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Convention Center
Denver, CO**

NATIONAL NOTES *Continued from page 9*

"The nation's ports and the cargo that flows through them are the lifeblood of our economy," NRF Senior Vice President for Government Relations David French said. "Our ports need to function and operate before, during and after any port labor contract negotiation, and this bill would make it easier to be sure that remains the case. The supply chain needs predictability to work and should remain free from any man-made disasters — be it delays, disruptions, slowdowns, shutdown or strikes." *NRF*

PHARMACIES A PARTNER IN TREATMENT OF CHRONIC CONDITIONS

Emphasizing the importance of quality and affordability, the National Association of Chain Drug Stores (NACDS) urged the Senate Committee on Finance Chronic Care Working Group to look to pharmacy in providing accessible, cost-effective preventive health services that can improve care for Medicare patients with chronic conditions. NACDS submitted a letter to the working group following a request for

recommendations to improve chronic care for Medicare patients.

"...Community pharmacies and pharmacists provide access to prescription medications and over-the-counter products, as well as cost-effective health services such as immunizations and disease screenings. Access to these types of services is especially vital for Medicare beneficiaries as nearly two-thirds are suffering from multiple chronic conditions," NACDS wrote in the letter.

"A growing body of

evidence suggests that when physicians, nurses, pharmacists and other healthcare professionals work collaboratively, better health outcomes are achieved."

In addition, NACDS cited that the lack of pharmacist recognition as a provider by third-party payors, including Medicare, has limited the number and types of services pharmacists can provide, even though they are fully qualified to do so.

NACDS



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WASHINGTON RETAIL INSIGHT

RETAILERS APPLAUD PASSAGE OF TRADE PROMOTION AUTHORITY

NRF URGES SENATE TO QUICKLY CONSIDER TPA

THE NATIONAL
RETAIL
FEDERATION
ISSUED THE

following statement from Senior Vice President for Government Relations David French on House passage of a stand-alone Trade Promotion Authority bill, which will provide Congress with new oversight responsibilities over pending and future trade agreements:

"We applaud House Speaker John Boehner,

R-Ohio and Senate Majority Leader Mitch McConnell, R-Ky. for their commitment to free and open trade and working with Republicans and Democrats alike to salvage the president's economic and international trade agenda.

"Today's vote on trade promotion authority will grant Congress new powers and responsibilities to craft and monitor our 21st century trade

policy, and aid our trade representatives as they work to negotiate pending and future trade agreements, including the Trans-Pacific Partnership and Transatlantic Trade and Investment Partnership.

"We urge the Senate to quickly consider the stand-alone TPA bill so it can move to the president's desk for his signature. They should also finish work on other trade-related bills, including trade

adjustment assistance and customs and preferences.

"The world is watching the U.S. Congress and our nation's commitment to free and open trade." ■

NRF is the world's largest retail trade association, representing discount and department stores, home goods and specialty stores, Main Street merchants, grocers, wholesalers, chain restaurants and Internet retailers from the United States and more than 45 countries.